

## CONSOLIDATED BALANCE SHEET

Quarter 4/ 2009  
As at Dec. 31th, 2009

Unit: VND

ASSETS	Code	Ending Balance	Beginning Balance
<b>A. SHORT-TERM ASSETS (100=110+120+130+140+150)</b>	<b>100</b>	<b>341,325,927,398</b>	<b>303,875,667,943</b>
<b>I. Cash and cash equivalents</b>	<b>110</b>	<b>5,433,848,068</b>	<b>10,176,464,217</b>
1. Cash	111	1,039,425,204	944,445,604
2. Cash equivalents	112	4,394,422,864	9,232,018,613
<b>II. Short-term financial investments</b>	<b>120</b>	<b>567,000,000</b>	<b>17,979,000,000</b>
1. Short-term investments	121	567,000,000	17,979,000,000
<b>III. Receivables</b>	<b>130</b>	<b>214,143,952,353</b>	<b>125,238,881,707</b>
1. Trade accounts receivables	131	195,362,720,322	115,851,478,910
2. Advances to suppliers	132	19,928,466,029	8,995,485,978
3. Short-term internal receivables	133		
4. Other receivables	135	952,046,187	2,446,307,621
5. Provision for short-term bad receivables	139	(2,099,280,185)	(2,054,390,802)
<b>IV. Inventories</b>	<b>140</b>	<b>117,964,375,417</b>	<b>147,374,323,214</b>
1. Inventories	141	117,964,375,417	147,374,323,214
2. Provision for devaluation of inventories			
<b>V. Other short-term assets</b>	<b>150</b>	<b>3,216,751,560</b>	<b>3,106,998,805</b>
1. VAT deductible	152	912,747,483	489,100,420
2. Other short-term assets	158	2,304,004,077	2,617,898,385
<b>B. LONG-TERM ASSETS (200=210+220+240+250+260)</b>	<b>200</b>	<b>64,519,024,042</b>	<b>55,443,872,102</b>
<b>II. Fixed assets</b>	<b>220</b>	<b>59,686,632,638</b>	<b>51,463,788,652</b>
1. Tangible fixed assets	221	43,011,342,405	35,207,972,145
- Historical cost	222	107,005,421,817	90,501,419,809
- Accumulated depreciation	223	(63,994,079,412)	(55,293,447,664)
3. Intangible fixed assets	227	15,322,132,165	12,764,332,165
- Historical cost	228	15,322,132,165	12,764,332,165
- Accumulated depreciation	229	-	-
4. Construction in progress expenses	230	1,353,158,068	3,491,484,342
<b>IV. Long-term financial investments</b>	<b>250</b>	<b>2,250,000,000</b>	<b>3,925,000,000</b>
1. Investment in subsidiaries	251		
2. Investment in joint-venture	252	-	1,675,000,000
3. Other long-term investments	258	2,250,000,000	2,250,000,000
<b>V. Other long-term assets</b>	<b>260</b>	<b>1,206,198,255</b>	<b>55,083,450</b>
1. Long-term prepaid expenses	261	1,037,533,963	-
2. Deferred income tax assets	262	117,016,342	55,083,450
3. Others	268	51,647,950	
<b>VI. Goodwill</b>	<b>269</b>	<b>1,376,193,149</b>	
<b>TOTAL ASSETS (270=100+200)</b>		<b>405,844,951,440</b>	<b>359,319,540,045</b>

CAPITAL SOURCE	Code	Ending Balance	Beginning Balance
<b>A. LIABILITIES (300= 310+330)</b>	<b>300</b>	<b>142,129,934,090</b>	<b>101,920,924,930</b>
<b>I. Short-term liabilities</b>	<b>310</b>	<b>138,422,112,682</b>	<b>98,264,962,144</b>
1. Short-term borrowing and debts	311	57,641,177,489	25,242,998,187
2. Trade accounts payable	312	26,986,122,350	48,147,285,280
3. Advances from customers	313	601,842,491	913,763,336
4. Taxes and liabilities to State budget	314	15,954,649,563	11,925,684,495
5. Payable to employees	315	11,198,182,269	2,792,357,498
6. Payable expenses	316	1,502,795,766	258,833,890
9. Other short-term payables	319	24,537,342,754	8,984,039,458
<b>II. Long-term liabilities</b>	<b>330</b>	<b>3,707,821,408</b>	<b>3,655,962,786</b>
6. Provision for unemployment allowance	336	3,707,821,408	3,655,962,786
<b>B. OWNER'S EQUITY (400= 410+430)</b>	<b>400</b>	<b>263,715,017,350</b>	<b>257,398,615,115</b>
<b>I. Capital sources and funds</b>	<b>410</b>	<b>258,889,165,844</b>	<b>252,597,691,351</b>
1. Paid-in capital	411	101,981,500,000	80,000,000,000
2. Capital surplus	412	92,063,700,000	112,460,000,000
4. Treasury stock	414	(2,520,000)	
6. Foreign exchange difference	416	(407,499,441)	
7. Investment and development fund	417	54,633,821,768	51,509,961,947
8. Financial reserve fund	418	11,188,919,213	8,627,729,404
10. Retained profit	420	(568,755,696)	-
<b>II. Budget sources</b>	<b>430</b>	<b>4,825,851,506</b>	<b>4,800,923,764</b>
1. Bonus and welfare fund	431	5,047,997,166	4,967,619,424
2. Budgets	432	(222,145,660)	(166,695,660)
<b>TOTAL RESOURCES (430= 300+400)</b>		<b>405,844,951,440</b>	<b>359,319,540,045</b>

### OFF BALANCE SHEET ITEMS

Items	Code	Ending Balance	Beginning Balance
Tài sản thuê ngoài			
Vật tư, hàng hóa giữ hộ, nhận gia công			
Hàng hóa nhận bán hộ, ký gửi			
Nợ khó đòi đã xử lý			
Ngoại tệ các loại		3,139.29	6,466.82
Dự toán chi sự nghiệp, dự án			

## INCOME STATEMENT

Quarter 4/ 2009

Unit: VND

Items	Quarter 4		Accumulation fr. Jan. 01 to Jun. 30	
	2009	2008	2009	2008
1	4	5	6	7
<b>1. Sales</b>	<b>211,631,751,728</b>	<b>187,655,934,239</b>	<b>753,766,984,836</b>	<b>785,388,835,470</b>
2. Deductions	1,894,815,533	1,817,464,069	6,725,899,684	5,205,801,832
<b>3. Net sales and services</b>	<b>209,736,936,195</b>	<b>185,838,470,170</b>	<b>747,041,085,152</b>	<b>780,183,033,638</b>
4. Cost of goods sold	143,141,495,311	145,442,488,592	531,919,771,171	618,890,990,912
<b>5. Gross profit</b>	<b>66,595,440,884</b>	<b>40,395,981,578</b>	<b>215,121,313,981</b>	<b>161,292,042,726</b>
6. Financial income	840,797,438	1,203,529,101	4,637,720,698	5,588,999,458
7. Financial expenses	2,971,149,565	1,017,729,686	6,793,842,404	4,432,974,633
<i>Include: Interest expense</i>	<i>1,468,128,606</i>	<i>1,009,471,943</i>	<i>4,517,595,898</i>	<i>3,750,061,772</i>
8. Selling expenses	31,620,171,871	15,565,664,464	99,426,062,384	71,986,868,831
9. General & administrative expenses	14,330,853,481	9,644,794,923	39,353,097,406	31,291,566,476
<b>10. Net operating profit</b>	<b>18,514,063,405</b>	<b>15,371,321,606</b>	<b>74,186,032,485</b>	<b>59,169,632,244</b>
11. Other income	290,032,778	194,798,956	682,158,597	58,113,400
12. Other expenses	4,623,586,434	352,901,865	5,618,209,988	432,157,194
13. Other profit	(4,333,553,656)	(158,102,909)	(4,936,051,391)	(374,043,794)
<b>14. Profit before tax</b>	<b>14,180,509,749</b>	<b>15,213,218,697</b>	<b>69,249,981,094</b>	<b>58,795,588,450</b>
15. Current corporate income tax expenses	4,594,876,729	2,566,282,666	18,696,432,020	12,757,211,817
16. Defered corporate income tax expenses	(117,016,342)		(117,016,342)	
<b>17. Profit after tax (60 = 50 - 51)</b>	<b>9,702,649,362</b>	<b>12,646,936,031</b>	<b>50,670,565,416</b>	<b>46,038,376,633</b>
18. EPS (VND/share)	1,297	1,581	6,185	5,755

**CASH FLOW STATEMENT**

As at Dec. 31th, 2009 (Indirect method)

Unit: VND

Items	Code	Note	Accumulation	
			Current Year	Previous Year
1	2	3	4	5
<b>I. CASH FLOWS FROM OPERATING ACTIVITIES:</b>				
1. Cash received from sale of services and other revenue	01		751,087,969,194	655,877,062,327
2. Cash paid for supplier	02		(607,675,697,267)	(563,272,012,664)
3. Cash paid for employee	03		(52,126,830,564)	(50,824,173,730)
4. Cash paid for interest	04		(4,607,013,273)	(3,750,061,772)
5. Cash paid for corporate income tax	05		(15,447,106,815)	(9,384,801,482)
6. Other receivables	06		6,527,780,784	2,415,437,240
7. Other payables	07		(48,617,335,778)	(43,998,903,231)
<b>Net cash provided by (used in) operating activities</b>	<b>20</b>		<b>29,141,766,281</b>	<b>(12,937,453,312)</b>
<b>II. CASH FLOWS FROM INVESTING ACTIVITIES:</b>				
1. Cash paid for purchase of capital assets and other long-term assets	21		(2,981,733,325)	(4,668,857,566)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		215,000,000	40,000,000
3. Cash paid for lending or purchase debt tools of other companies	23		(2,662,520,000)	(15,000,000,000)
4. Withdrawal of lending or resale debt tools of other companies	24		5,115,472,999	
5. Cash paid for joining capital in other companies	25			
6. Withdrawal of capital in other companies	26			
7. Cash received from interest, dividend and distributed profit	27		1,163,587,443	4,157,668,805
<b>Net cash used in investing activities</b>	<b>30</b>		<b>849,807,117</b>	<b>(15,471,188,761)</b>
<b>III. CASH FLOWS FROM FINANCING ACTIVITIES:</b>				
1. Cash received from issuing stock, other owners' equity	31			
2. Cash paid to owners equity, repurchase issued stock	32			
3. Cash received from long-term and short-term borrowings	33		35,663,156,863	10,552,000,000
4. Cash paid to principal debt	34		(53,879,877,410)	(80,214,400,001)
5. Cash paid to financial lease debt	35			
6. Dividend, profit paid for owners	36		(16,517,469,000)	(15,679,401,600)
<b>Net cash (used in) provided by financing activities</b>	<b>40</b>		<b>(34,734,189,547)</b>	<b>(85,341,801,601)</b>
<b>Net cash during the period (20+30+40)</b>	<b>50</b>		<b>(4,742,616,149)</b>	<b>(113,750,443,674)</b>
<b>Cash and cash equivalents at beginning of year</b>	<b>60</b>		<b>10,176,464,217</b>	<b>123,921,091,009</b>
<b>Influence of foreign exchange fluctuation</b>	<b>61</b>			<b>5,816,882</b>
<b>Cash and cash equivalents at end of year (50+60+61)</b>	<b>70</b>		<b>5,433,848,068</b>	<b>10,176,464,217</b>